



THE SCHOOL DISTRICT
OF PALM BEACH COUNTY, FLORIDA

SCHOOL FOOD SERVICE
3661 NORTH INTERSTATE PARK ROAD, SUITE 100
RIVIERA BEACH, FLORIDA 33404


(561) 383-2000 FAX: (561)383-2043

ARTHUR C. JOHNSON, Ph. D.
SUPERINTENDENT

MEMORANDUM

March 29, 2007

TO: Dick Hardman

FROM: Steve Bonina 

CONTACT PERSON: Allison Monbleau

RE: New Equipment / Sole Source / Maintenance / Technical Support

We are in the process of converting our School Link Technologies' registers to non proprietary touch screen computers. We will be utilizing our old equipment whenever possible to minimize our costs. Since this transition will take at least one year, we will still require the ability to purchase new items from School Link Technologies. The Sole Source letter from School Link Technologies is attached.

We are continuing to utilize the WinSNAP software from School Link Technologies and will need to purchase one site license for the new school opening in August 2006. I have also included 2 additional site licenses for unanticipated sites. The pricing for the software is also attached.

Due to the fact that we will be transitioning to the new computers for registers, we will no longer need to have the \$25,000 maintenance contract that covers all the School Link equipment. We will need to set aside \$5,000 for non-warranty maintenance fees in the event that we encounter unforeseen issues and need to have some equipment repaired. I have attached the non-warranty maintenance charge chart for your reference.

The technical support fees charged by School Link Technologies are itemized on an attachment. These fees are required by School Link Technologies in order to utilize the WinSNAP software. The fees include technical support for 167 sites, central office technical support annual software upgrades.

The total expenses for the 2007-2008 school year are as follows:

Site Software - 3 X \$2,195 = \$6,585 (Account #569120)
Site Software POS Module - 3 X \$ 495 = \$1,485 (Account# 569220)
Possible purchase of unanticipated equipment = \$5,000 (Account #564430)
Possible maintenance of equipment = \$5,000 (Account #539900)
Technical Support = \$65,872.25 (Account # 539900)
Grand Total: \$83,942.25

The following are the funding strips for the equipment and the software:

Site Software
Program/Function 7602
Object # 569120

Dept Name	Dept #	Budgeted	Used	Balance	Requested Expenditure
Food Service	9151	\$10,000	\$0	\$10,000	\$6,585

Site Software
Program/Function 7602
Object # 569220

Dept Name	Dept #	Budgeted	Used as of	Balance as of	Requested Expenditure
Food Service	9151	\$25,000	\$0	\$25,000	\$1,485

Equipment
Program/Function 7602
Object # 564430

Dept Name	Dept #	Budgeted	Used as of	Balance as of	Requested Expenditure
Food Service	9151	\$106,500	\$0	\$106,500	\$5,000

Maintenance and Technical Support
Program/Function 7602
Object # 539900

Dept Name	Dept #	Budgeted	Used as of	Balance as of	Requested Expenditure
Food Service	9151	\$514,700	\$0	\$514,700	\$70,872.25

Please let me know if I can provide you with any other information in order to purchase the above-mentioned items.

Thank you for your help.



P.O. Box 2410
Santa Monica, CA 90407-2410

Toll Free: (800) 423-2113
Fax: (310) 656-6845

March 19, 2007

Ms. Allison Monbleau
Manager – Central Office Operations
Palm Beach County School Food Service
3661 N Interstate Park Road
Riviera Beach, FL 33404

Dear Allison,

Please be advised that School-Link Technologies (SL-Tech) is the only supplier of the SL-Tech Point of Sale Terminal. This includes all Model 4 style terminals (model 4, 4D, 4B, 4C) and the newest model, the Mira terminal. All these terminals use SL-Tech's patented technology. SL-Tech owns the patent on these points of service terminals that were developed by SL-Tech to work specifically with the SL-Tech software programs.

WinSNAP, WebSMARTT, E-Z MealApp (Application Scanning) Software, myCard@School and myLunchMoney are all software modules developed and solely supported by SL-Tech.

SL-Tech also has designed the 422 Converters, the pin pads, the hand held scanner guns, and our newest product the PAD (personal access device) to be used with our terminals. Our RF Computer Units, Points of Sale and Battery Packs are specifically configured to be used with the SL-Tech software. The only supplier of these items is SL-Tech.

SL-Tech does not distribute any of their software or hardware products through any other vendor.

If you should have any questions regarding this matter, please do not hesitate to contact me at 800/423-2113 X 8507.

Regards,

A handwritten signature in black ink that reads 'Susan Brady'. The signature is written in a cursive, flowing style.

Susan Brady

Experience www.SL-Tech.net



P.O. Box 2410
Santa Monica, CA 90407-2410

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Fax: (310) 656-6845

March 27, 2007

Ms. Allison Monbleau
Manager – Central Office Operations
Palm Beach County School Food Service
3661 N Interstate Park Road
Riviera Beach, FL 33404

Allison,

Please find a quotation for your new school site software license.

Item	Quantity	Unit	Cost
WebSMARTT Software License			
Site, Base Module	1	\$2,195.00	\$2,195.00
Site, POS & Accountability	1	\$495.00	\$495.00
Total			\$2.690.00

If you require any further information please let me know.

Regards,

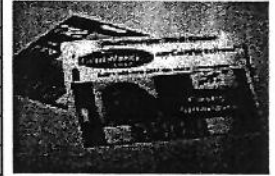
A handwritten signature in black ink that reads 'Susan Brady'. The signature is written in a cursive, flowing style.

Susan Brady

**School-Link Technologies – Exhibit A Price List
Effective January 1, 2007**

myCard@School Hardware & Consumable Supplies

Part Number	Item	Price	Annual Warranty
SL5204	myCard Camera	\$295.00	NA
SL5211	Rio Card Printer	\$2,895.00	Included
SL5200	Camera/Rio Printer Bundle	\$3,120.00	Included
<i>Required Items:</i>			
SL5300	Card Stock 100 per package	\$10.95	NA
SL5307	Rio Printer Dye Film (per roll)	\$81.95	NA
SL5308	Rio Cleaner Kit	\$39.95	NA
SL5301	Turbo Printer Dye Film (per roll)	\$71.95	NA
SL5302	Turbo Cleaner Kit	\$49.95	NA
<i>Optional Items:</i>			
SL5305	One Color Lanyard - 3/8 inch width	\$0.95	NA
SL5306	myCard Red Lanyard - 3/8 inch width	\$1.10	NA
<i>Services:</i>			
CL3414	Custom Card Printing	\$0.75/card	NA



Hardware Extended Warranty & Repair Services
Scaled Annual Extended Terminal Warranty (per terminal)

Item	1-20	21-50	51-100	100+
Model 3, 4, 4B, 4C, 4D, and Mira Terminals <i>Part Number</i>	\$54.00 TW3260	\$45.90 TW3261	\$40.50 TW3262	\$35.10 TW3263
Wireless Model 4, 4D, or Mira (batteries not included) <i>Part Number</i>	\$95.00 TW3248	\$84.00 TW3266	\$72.00 TW3267	\$60.00 TW3268

Non-Warranty Mira and Model 4 Terminal Repair Charges

Part Number	Item	Price
NA	With Extended Terminal Warranty Contract	No Charge
TW3252	Without Extended Terminal Warranty: Repair Shop Charge for Model 4,4B,4C and 4D	\$235.00
TW3251	Without Extended Terminal Warranty: Repair Shop Charge for other equipment/ peripherals	\$195.00

Additional Notes:

- Shipping costs are not included in any of the hardware or software prices. Shipping is billed as a separate line item on your invoice.
- Item availability is subject to change without notice.
- Prices are subject to change with a 30-day written day notice unless otherwise governed by contractual agreement.
- Annual/Extended Warranty: an optional support service that will be automatically billed at the beginning of each yearly period unless notified by the District in writing at least 30 days prior to billing.
- Replacement batteries for wireless terminals are not covered by terminal maintenance.
- Shipping costs for RMA's aren't included in the price and appear as a separate line item on your invoice.